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REVENUE CYCLE: INSURANCE VIOLATIONS, LEGISLATIVE UPDATES, MEDICAID & DENIALS

Monday, April 2nd, 2018

Registration: 8:00 AM

Program: 8:30 AM to 5:45 PM

NYU Winthrop Hospital Research and Academic Center

101 Mineola Blvd.

Mineola, NY 11501

Metro New York Chapter, HFMA

Revenue Cycle Committee

NYS CPE Credits: 9.5 Hours NYS Sponsor ID is #000337

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Please email questions in advance to the Program Coordinators

Leah Amante: lamante76@gmail.com

Donna Skura: dskura@ehs.org

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HFMA Metro NY Chapter is approved as a New York State CPE Provider in the areas of specialized knowledge and applications. In accordance with the standards of the National Registry of CPE Sponsors, the total credits have been rounded down. CPE credits have been granted on a 50 minute hour.

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REVENUE CYCLE: INSURANCE VIOLATIONS, LEGISLATIVE UPDATES, MEDICAID & DENIALS

Monday April 2nd, 2018

8:00 - 8:30 AM	Registration & Continental Breakfast	
8:30 - 8:45 AM	Opening Remarks and Overview	James Fouassier, Esq. , Chair, Managed Care Committee
8:45 - 10:15 AM	Insurance Violations: Laura will cover how to get claims paid and topics related to prompt pay, external appeals, the independent dispute resolution process as well as Network Adequacy and Out-of-Network Guidance and how it impacts providers and insurers.	Laura Dillon , Supervising Insurance Examiner NYS Department of Financial Services
10:15 - 10:30 AM	Networking Break	
10:30 - 11:30 AM	Insurance Violation with Laura Dillon (Continued)	
11:30 - 12:30 PM	Legislative Updates: In this session we will discuss the most current legislative updates and the political environment surrounding them.	Wendy D. Darwell , Vice President and COO Nassau-Suffolk Hospital Council, Inc.
12:30 - 1:30 PM	Networking Lunch (Includes a ½ hour presentation on the benefits of membership in the HFMA Metropolitan NY Chapter)	
1:30 - 2:30 PM	Best Practice Denials Management to Optimize Reimbursement: Tips for effective denial identification, contract review for prevention efforts, staying in front of appeal deadlines and tips on benchmarking results.	Washington & West, LLC, Denial and Underpayment Recovery Experts
2:30 - 3:30 PM	Tips for Out of Network Revenue Recovery: Tom will cover topics related to medical billing and revenue recovery when related to out of network patient challenges.	Tom J. Force, Esq. , The Patriot Group
3:30 - 4:30 PM	Managed Care Contracting Tips to protect the Revenue You Anticipate: Think you know what a service, treatment or procedure is supposed to pay? Anticipate certain amounts of revenue from particular service lines based on the rates you negotiated in your network agreements...but not receiving the reimbursement you expected? Hear from Jim Fouassier as he shares his many years of managed care contract drafting and offers insights on how to negotiate a contract that helps to protect your managed care revenue.	James Fouassier, Esq. , Assoc. Dir. Managed Care Stony Brook University Hospital
4:30 - 5:30 PM	eMedNY Presentation	Neil S. Aaron , eMedNY Provider Services
5:30 - 5:45 PM	Closing Remarks and Questions	James Fouassier, Esq. , Chair, Managed Care Committee

Program Coordinators:

Leah Amante, Director, Patient Financial Services
 Susane Lim, System Director, Hospital Revenue Realization
 Donna Skura, Director, Managed Care

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 CHSLI
 Episcopal Health Services 516-349-5233

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